



## Job Announcement: World Savvy Seeks Development Manager

### **Job Description and Principal Qualifications:**

World Savvy seeks an experienced Development Manager, responsible for foundation income and relationships to raise approximately \$1 million annually from diverse new and existing institutional sources including private foundations, government, international development organizations, and bilateral agencies. This is a senior position and will report directly to the Executive Director.

We are looking for someone with a successful track record in all aspects of foundation and individual donor fundraising. Must have experience with research and prospecting, as well as building and sustaining relationships with foundation staff. Demonstrated experience with proposal and report writing and editing, as well as strategic planning for fundraising programs. This is a full-time position.

### **Other qualifications include:**

- Strong personal organization and initiative, with proven success at managing multiple projects
- Experience managing a program that depends upon diverse sources of institutional funding
- Experience with financial planning and income projections, comfort with detailed financial data
- Proven track record building and maintaining a foundation fundraising program
- Enthusiasm for World Savvy's mission and work.
- Excellent relational and communication skills (both oral and written)
- Youth development and/or global education experience strongly preferred.

**Compensation:** Competitive salary, dependent upon experience. Excellent benefits.

**To apply:** Interested candidates should send a resume, cover letter, two writing samples (written for different donor audiences), and salary requirements to: **Email: [dana@worldsavvy.org](mailto:dana@worldsavvy.org). World Savvy, ATTN: Development Manager Search, 999 Sutter Street, 4<sup>th</sup> Floor, San Francisco, CA 94109; Fax: (415) 614-9537; No calls, please.** The position will remain open until filled.

World Savvy is a global education nonprofit with offices in San Francisco, New York and Minneapolis (Sept. 2008). Our mission is to

educate and engage youth in community and world affairs, to prepare them to work, learn and live as responsible global citizens. In 2007-08, we served 6500+ middle and high school youth and educators through three core programs: The World Affairs Challenge, The Global Youth Media and Arts Program, and the Global Educators Program. In all three programs, World Savvy works in collaboration with organizations and institutions to create systemic change in education, so that every student can develop the content knowledge, skills and values and attitudes conducive to responsible global citizenship. We are deeply committed to accessibility, and focus recruiting on students in high poverty neighborhoods attending under resourced schools.

World Savvy is an *equal opportunity employer*, and strongly encourages people of color and people with disabilities to apply. We do not discriminate in employment against persons based on age, color, race, religion, ability, gender, familial status, sexual orientation, national origin, veteran status, or marital status. For further information about World Savvy, see our web site at [www.worldsavvy.org](http://www.worldsavvy.org).